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MiCTA Selects Carahsoft As A National Vendor For Desktop And Server Virtualization Services

Saginaw, MI (May 9, 2014) – MiCTA, a national, non-profit group purchasing organization located in Saginaw, MI, has named Carahsoft of Reston, VA as an approved national vendor for desktop and server virtualization products and services. The Master Service Agreement enables MiCTA members to purchase VMware desktop and server virtualization products and services from Carahsoft at a discount.

"MiCTA is pleased to welcome Carahsoft as an approved national vendor for desktop and server virtualization services," says Tim von Hoff, Chief Operating Officer of MiCTA. "Our members are increasingly turning to virtualization to deliver highly customized, flexible server and end-user computing environments. VMware is a market leader in the desktop and server virtualization industry, and Carahsoft is ideally positioned to deliver these products and services to our members."

Carahsoft, the trusted government IT solutions provider, has served as the master government aggregator for VMware for more than seven years. The company's dedicated and certified VMware solutions team and reseller partners provide sales-and-services expertise to enable organizations to lower costs and increase business agility through the implementation of virtualization.

"Presidential directives, legislation and government mandates are driving new initiatives such as cloud computing, mobility, and disaster recovery. VMware helps address these critical IT issues by providing flexible cloud computing options, seamless delivery of applications to any device, and zero downtime disaster recovery solutions. We are pleased to make these solutions available at the best possible price through MiCTA," said Will Jones, Vice President for VMware Solutions at Carahsoft.

MiCTA selected Carahsoft as an approved national vendor following a highly competitive RFP process, which evaluates products and services on behalf of MiCTA's nationwide membership. MiCTA's master service agreements deliver substantial cost savings to its members and eliminate the need for MiCTA members to conduct their own expensive and time-consuming individual RFPs.

About MiCTA

MiCTA, located at 4805 Towne Centre, Suite 100 in Saginaw, MI, represents thousands of higher education, K-12, healthcare, library, governmental and charitable entities. Nationally, MiCTA seeks to resolve common voice, video and data issues, provide helpful information, participate in legislative and regulatory telecommunications advocacy, and negotiate discounted purchase contracts for telecommunications and technology services for its members. Please visit the MiCTA Web site, <http://www.mictatech.org>.

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