

carahsoft.

Welcome to the
**Carahsoft-ATARC Federal
Cloud Marketplace Forum**

Wednesday, July 24, 2019

Featuring FedRAMP Solutions & Successes



 **ATARC**

Cloud Talks

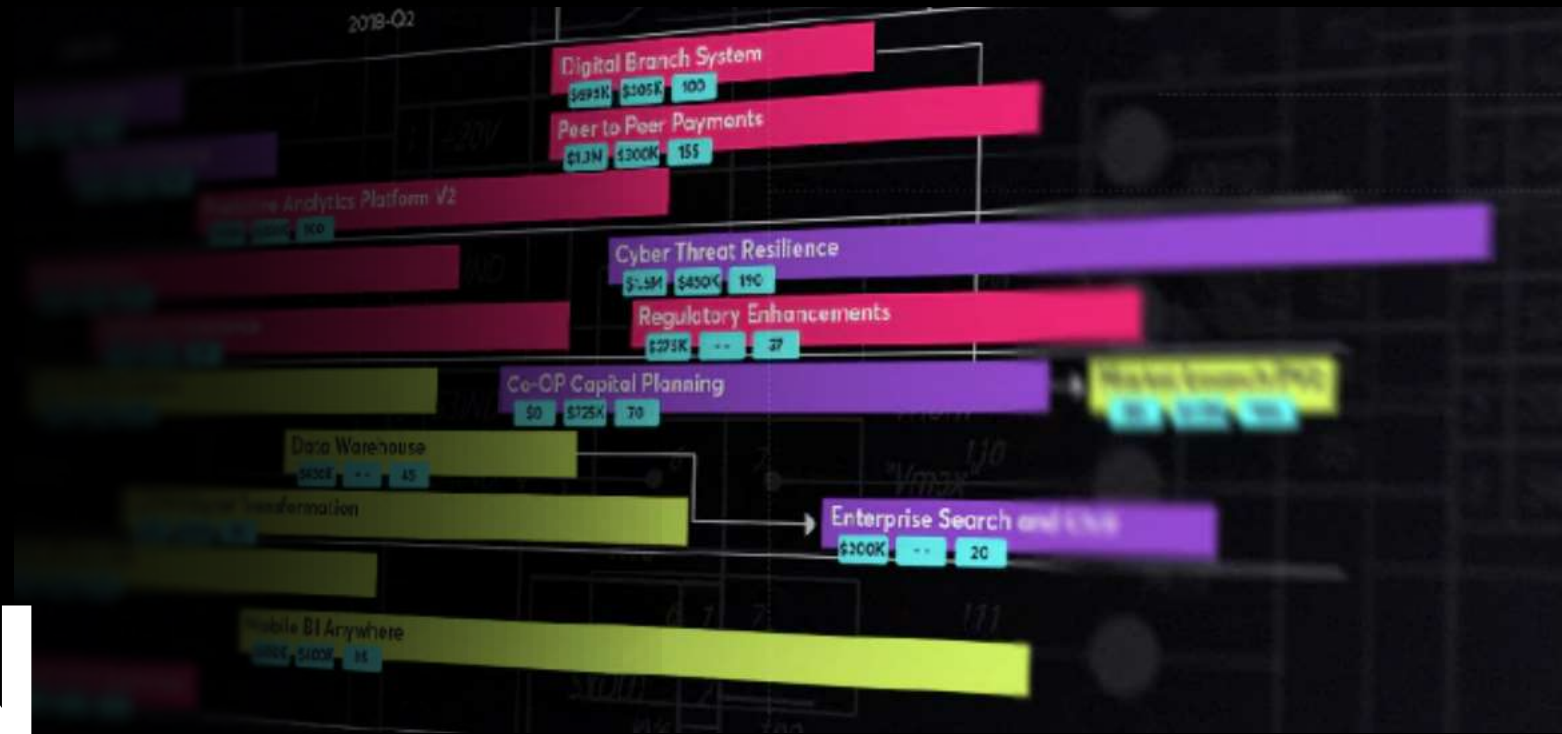


Brian Nathanson

*Product Management Executive,
Broadcom*



IDEAS FUEL THE MISSION



INNOVATION BLOCK No. 1

88%

USE MULTIPLE PPM TOOLS TO MANAGE WORK*



CIO/EXECUTIVE

WE MISS OPPORTUNITIES WHEN WE DON'T KNOW WHAT'S GOING ON.



WE SQUANDER LIMITED RESOURCES ON LOW-VALUE PROJECTS.

PRODUCTS/CAPABILITIES



TEAM

PROJECTS FAIL WHEN WE CAN'T TRACK WORK, BUDGETS AND PEOPLE.

* State of the Modern PMO, PM.com 2018

INNOVATION BLOCK No. 2

63%
SPEND OVER A
YEAR PLANNING
AND EXECUTING
BIG PROJECTS*



CIO/EXECUTIVE

**ORGANIZATIONAL FATIGUE
HAMPERS OUR INNOVATION.**



**OUR INVESTMENTS DO NOT
MATCH OUR AGENCY GOALS.**

PRODUCTS/CAPABILITIES



TEAM

**DON'T KNOW IF OUR WORK
MATTERS TO THE MISSION.**

* State of the Modern PMO, PM.com 2018

INNOVATION BLOCK No. 3

87%
SAY PROJECTS
FAIL WITHOUT
PORTFOLIO
ANALYTICS*



CIO/EXECUTIVE

**CAN'T MAKE DECISIONS
WITHOUT GOOD DATA.**



PRODUCTS/CAPABILITIES

**WASTE MY DAYS CREATING
REPORTS FOR EXECUTIVES.**



TEAM

**FORCED TO REACT, RATHER
THAN PLAN, FOR CHANGE.**

* TechValidate Survey 2017

Business Case Demand Management

Capture Innovation, BAU and Carryover work

Strategy & Investment Roadmaps

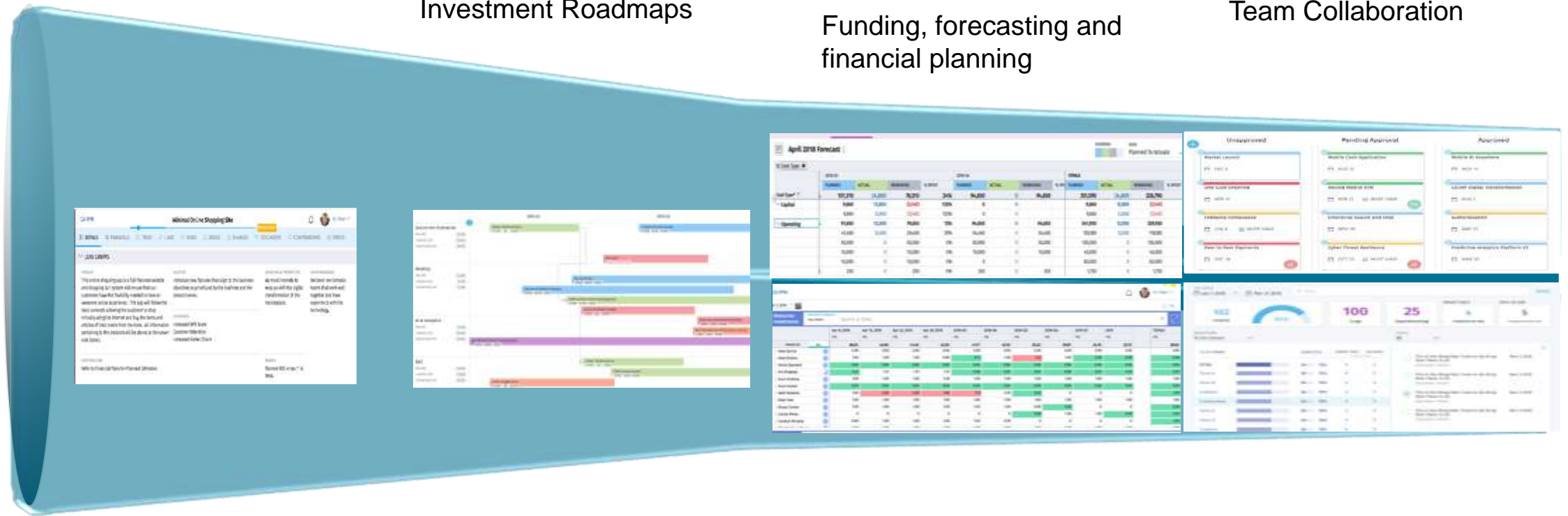
Collaborate with Business in top down planning Investment Roadmaps

Financial & Budget Planning

Ensure you have the right people on the right work
Funding, forecasting and financial planning

Modern Work Management

Manage Tasks, To Do's, Risks, Documents and Team Collaboration



Clarity PPM



A complete solution that users will adopt on their own.
Simple, usable, and powerful.

**BUDGET.
EXECUTE.
ANALYZE.**

HOT NEWS – Clarity PPM

Broadcom (CA Technologies) is once again (May 21, 2019) named a leader in Gartner's Magic Quadrant for Project and Portfolio Management

A Leader in the MQ since 2003!

Download the full report at <https://bit.ly/2K9LBky>

Gartner, Inc., "Magic Quadrant for Project and Portfolio Management," By Daniel Stang, Mbula Schoen, Anthony Henderson, May 21, 2019.

This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from CA Technologies.

Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

Magic Quadrant

Figure 1. Magic Quadrant for Project and Portfolio Management



**BUT DON'T LET
“PPM” FOOL YOU.**

**YOU CAN *GET CLARITY*
ON ANY INVESTMENT:**

**GRANTS, PROGRAMS,
INITIATIVES,
CAPABILITIES, ETC.**

Clarity PPM

The Fastest Way to Innovate



SIMPLE

Get work done with one solution built for every role.


USABLE

Accelerate planning with strategic roadmaps.

POWERFUL

Make smarter decisions based on real-time data.


Part of the Broadcom Portfolio




FY18
net revenue
\$20.8B*



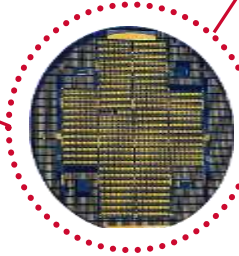
**Category-
Leading**
semiconductor
& infrastructure
software products



One of industry's
broadest IP portfolios
with some
23,000
patents



\$3.8B
FY18 R&D
investments





Thank You



**Thanks again to our
speakers, sponsors and
participants.**

See more at:

carahsoft.com/FedRAMPFForum

carah.io/fcmf