

**APPENDIX C
PRICING INDEX
DIR CONTRACT NO. DIR-SDD-1917
CARAHSOFT TECHNOLOGY CORP
Amendment No. 1**

PRODUCT DESCRIPTION	CUSTOMER DISCOUNT
ITS Products	
Actiance	6.50%
Aladdin	11.20%
Bit9	8.00%
Boxtone	10.40%
Connect Solutions	3.40%
EVGA Hardware	5.92%
Good Software Products	17.50%
HP Software	5.00%
Hytrust	5.65%
Invincea	10.68%
Imation (formerly IronClad) Hardware	5.17%
Liquidware Labs	10.41%
M86	3.10%
MotionDSP	4.80%
PixLogix	5.40%
Prostor Hardware	4.50%
SpotterRF	9.50%
Adobe Products	
Adobe Desktop Products	3.00%
Adobe Connect Solutions	5.00%
Adobe Enterprise	12.00%
Adobe Training	3.00%
Other Adobe Products	3.00%
GovDelivery Products	
GovDelivery Annual Subscription	15.50%
GovDelivery Setup	25.0%
Other GovDelivery Products	15.50%
Symantec Products	
Security Management Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
Endpoint Security Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
Mobile Management & Security Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
IT Lifecycle Management Licenses and Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP

Messaging Security & E-Discovery Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
Web Security Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
Application Virtualization Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
Regulatory Compliance Licenses & Maintenance Renewals	9.5% off Band H MSRP, 9.5% off Band S MSRP
Authentication Cloud Services	9.5% off Band H MSRP, 9.5% off Band S MSRP
Security & MSS Cloud Services	9.5% off Band H MSRP, 9.5% off Band S MSRP
Professional Services - Design & Implementation Services	4.5% Commercial MSRP
Training	4.5% Commercial MSRP
Business Critical Support Services	4.5% Commercial MSRP
Security Appliances & Maintenance Renewals	9.5% Government MSRP
SYMANTEC NOTE: Band H pricing is the top tier of Symantec pricing in the government space. This correlates to roughly a 57% discount off of Band A MSRP.	
10% off Band H discounts are provided for any quantity 5+. 10% off Band S discounts are provided for any quantity 1+.	
Pricing as listed above is available to all customers that leverage DIR contracts for purchasing including Government entities, Academic entities, and Non-profits.	
Xsigo	
Xsigo Software	4.50%
Xsigo Hardware	4.50%
ITS Services	
GovDelivery SaaS	15.50%
Good Professional Services	14.50%
Prostor Services	4.50%
Technical Services	
Prostor Training	5.00%
Xsigo Maintenance	
Xsigo Hardware Maintenance	4.50%